



***YOUR PEOPLE
IMPLEMENTING YOUR
STRATEGIC PLANS***

COVERAGE



Day 1- Planning

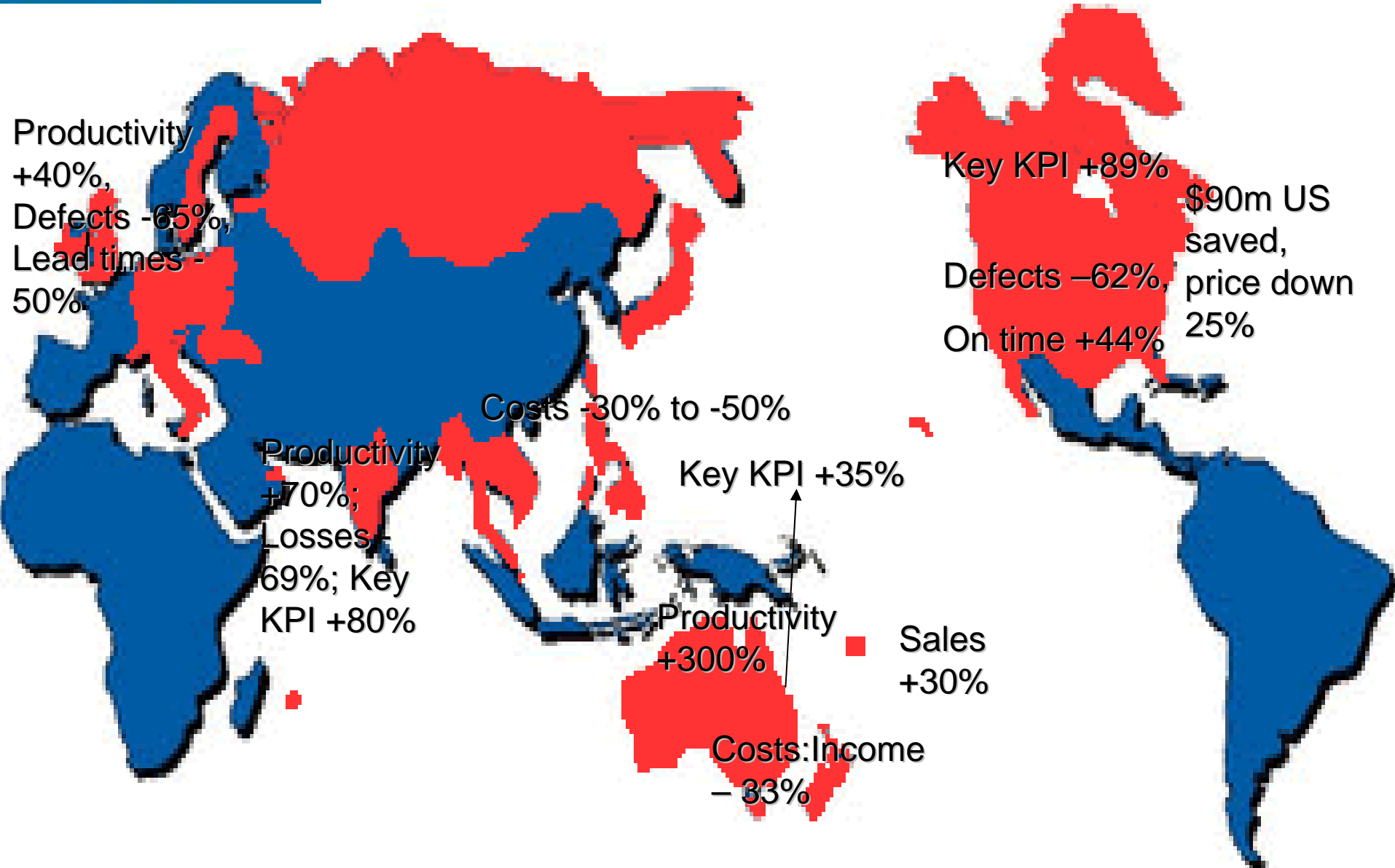
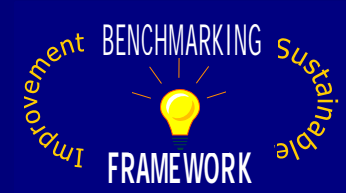
Day 2 – Actioning the Plan

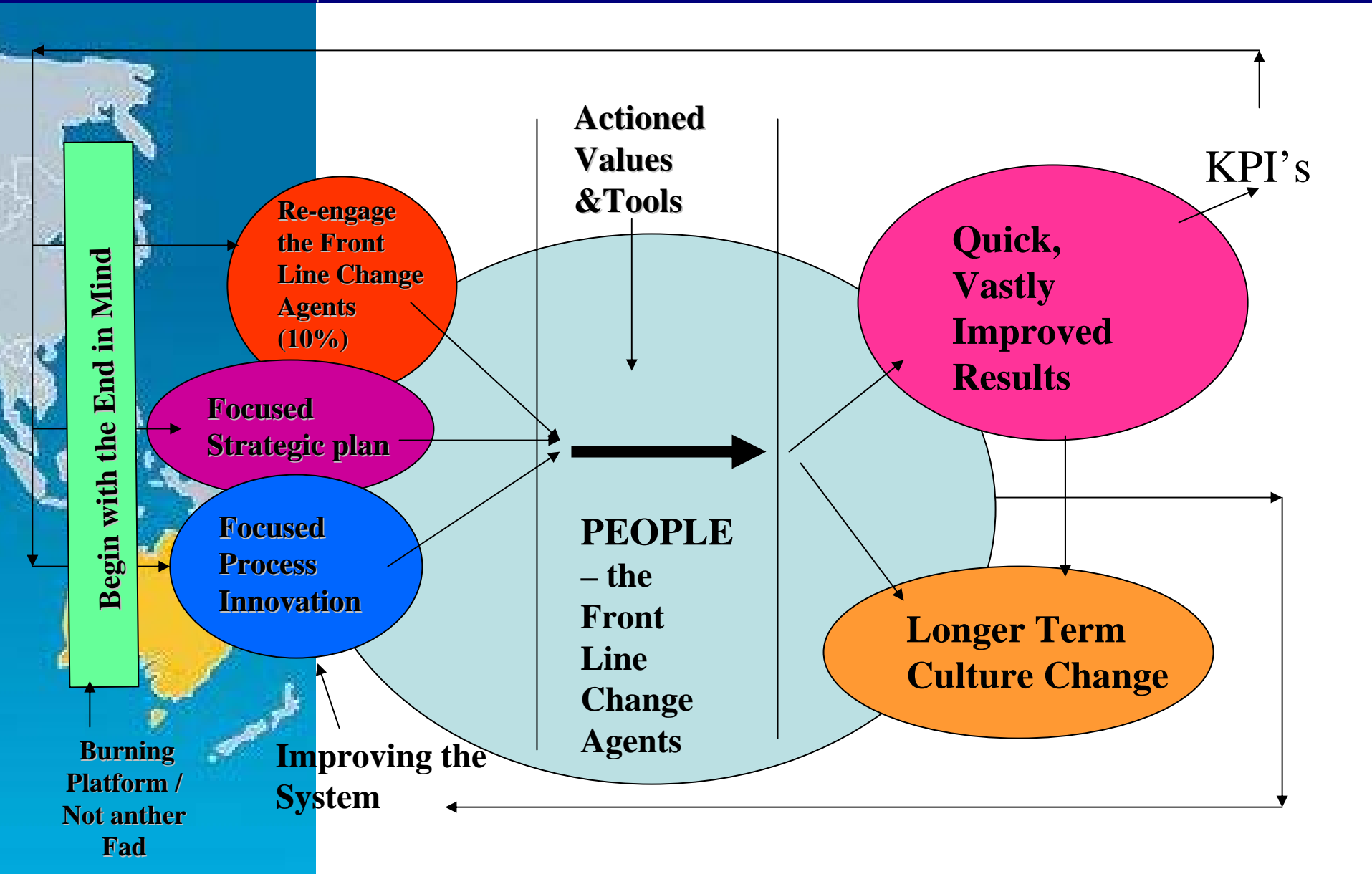
Day 3 – People Side of Things

- **Introduction & Change Management**
- **Performance Management**
- **Communications**
- **Recognition & Reward**
- **Answering your peoples' questions**
- **Action planning – 8 plans – 1 page**
- **Benchmarking**



GLOBAL CASE STUDY OUTCOMES

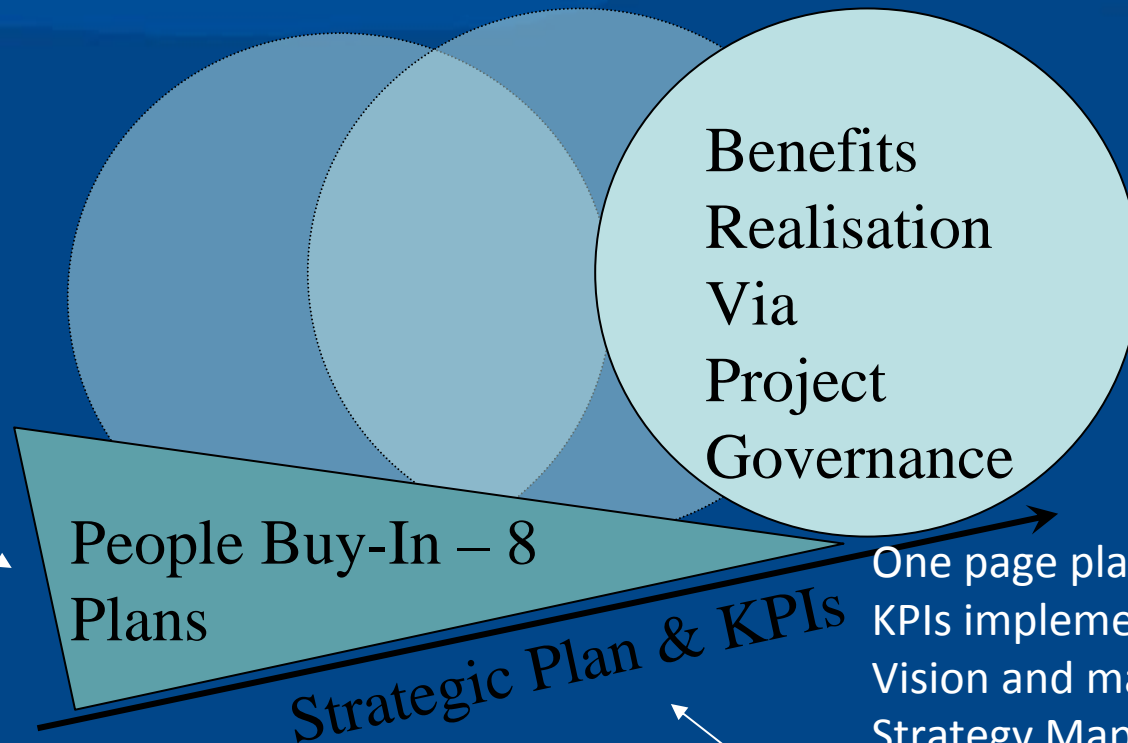




Strategy to Action & Realising Results

Enterprise Project Management aims to establish infrastructure, behaviours, and capabilities which support successful delivery of the right things, at the right time and in the right way

Provides rigour in maximise & sustain the gains made



One page plan with a few key KPIs implements Mission and Vision and manages Risks is Strategy Mapped into one page plans and few KPIs for all people

8 + Plans

Vision – shared – with Milestones + Mission

1. Implementation / Performance plans

- To do – Organisation / Division / Unit / Team / Individual
- Ameliorating Risks
- Enhancing Opportunities

2. Monitoring / Performance Mgt plan

3. Resourcing Plan

4. Communications plan

5. Capability Development plan

6. Reinforcement (Recognition) plan

7. Management systems enablement plan

8. Benchmarking Plan

BCR – Business Case - Review

What Who By When WIFME Status





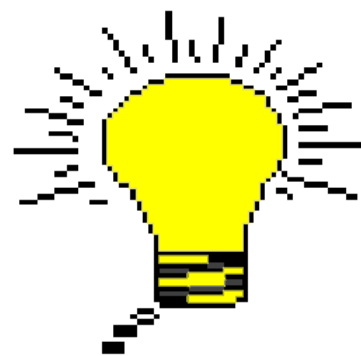
Gaining “buy-in” matrix

Vision	Plans	Resources	Ability	Reinforcement	
X	✓	✓	✓	✓	Confusion
✓	X	✓	✓	✓	Anxiety
✓	✓	X	✓	✓	Frustration
✓	✓	✓	X	✓	False Starts
✓	✓	✓	✓	X	Short Term
✓	✓	✓	✓	✓	Progress

Benchmarking Partnerships

Improvement

BENCHMARKING



FRAMEWORK

Sustainable